



2550 Gray Falls Drive, Suite 400, Houston, TX 77077-6675 Phone: 281-752-6262 Fax: 281-556-5400 800-929-8478

## PRODUCT ORDER FORM

Item	Qty.	Unit Price	Total Price
<b>BDC SUPPLY ITEMS</b>			
Appointment Board 1:1 (Use WET erase markers ONLY)		199.00	
Appointment Board 2:1 (Use WET erase markers ONLY)		199.00	
Appointment Board 3:1 (Use WET erase markers ONLY)		199.00	
Guest Cards - Booklet of 20 cards		3.95	
Mini Pocket Call Guides		39.95	
Rhino Pins		6.39	
Rhinoceros Success Book (RED BOOKS)		7.95	
<b>Pads</b>			
"One Thing" Sheets - 100/pad		11.95	
90-Minute Recap Forms - 100/pad		11.95	
90-Minute Shift Recap - 100/pad		11.95	
BDM Log - 100/pad		11.95	
Daily Activity Recap - 100/pad		11.95	
Household Prospecting Forms - 100/pad		11.95	
Operator Log - 100/pad		11.95	
Phone-Up Cards - 100/pad		11.95	
Service Phone-Up - 100/pad		11.95	
Team Activity Recap - 100/pad		11.95	
<b>Posters</b>			
"17 Reasons" Poster		89.99	
"Appointment Cycle" Poster		89.99	
"Best Price" Poster		89.99	
"Buying Cycle" Objection Poster		89.99	
"Incoming Call Guide" Poster		89.99	
"Machine" Objection Poster		89.99	
"One Thing Sheet" Poster		89.99	
"Red Line Information" Poster		89.99	
"Service Phone-Up" Poster		89.99	
Option A - Four Posters (\$85.99 ea.)		343.96	
Option B - Seven Posters (\$83.99 ea.)		587.93	
Option C - Nine Posters (\$79.99 ea.)		719.91	
<b>MEDIA</b>			
"Creating an Effective Business" - Audio		29.95	
16-Minute Incoming Phone-Up Training Video		20.00	
5-minute audio cassette - "The Path to the Appointment"		20.00	
8-Tape Series Video		1,695.00	
<b>NEWSLETTER</b>			
1 yr BDC Sales Advisor, (10 copies/month)		195.00	
1 yr BDC Sales Advisor, (100 copies/month)		325.00	
1 yr BDC Sales Advisor, (20 copies/month)		225.00	
1 yr BDC Sales Advisor, (30 copies/month)		250.00	
1 yr BDC Sales Advisor, (40 copies/month)		275.00	
1 yr BDC Sales Advisor, (75 copies/month)		295.00	
<b>SERVICES</b>			
Shop Calls for one month (4 calls, 1/week)		395.00	
<b>WORKBOOKS</b>			
Boot Camp for Managers Workbook		129.00	



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Item	Qty.	Unit Price	Total Price
Boot Camp for Service Workbook		129.00	
Business Development Process Implementation		8.00	
FUFU - First 5 Questions		8.00	
FUFU - Objections		8.00	
Gathering Guest Information		8.00	
New Hire Training Manual		199.00	
Owner Loyalty 1		8.00	
Owner Loyalty 2		8.00	
Personal Profile System		8.00	
Personal Profile Test		20.00	
Phone-Up Mastery		8.00	
Service Development Process I		8.00	
Service Development Process II		8.00	
Service Development Process III		8.00	
Vision Workshop (BDPI)		8.00	
eBD College		129.00	

Product Total \*

\* Shipping & handling will be added to Product Total.  
\* Applicable Sales Tax Will Be Added.

Authorized Signature

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